



Quality games with timeless appeal

## Fundraising with Sixteen<sup>®</sup> – Leader's Guide



### Quick Facts

Your Cost per Game: \$3.50  
Fundraising Retail Price: \$9.00  
Profit per Game: \$5.50  
Minimum Order: 64 games  
Orders must be in multiples of 64

*Every box of 64  
games yields \$352.00  
net profit!*

**Method 1:** Purchase games in advance for \$3.50 each and then sell them through your organization (e-mail us for instructions on how to place your order—we accept most forms of payment).

**Method 2:** Follow the below steps to accept advance orders/payments; then purchase the games:

\_\_\_\_\_ **Step 1:** Order sales samples. This step is optional, but some people understandably like to physically examine a product before selling/buying it. This is a quality, award-winning product with excellent independent reviews.

- ✓ Samples must be purchased from Alpine Games (\$6.95 per game) using the link on the Fundraising page of our website. When you place your full order, we will subtract \$3.45 for each sales sample you ordered from us. Excluding shipping, this effectively reduces cost of each sample to the same as the other games in your order (\$3.50 per game). Shipping cost for sales samples is not refundable.
- ✓ For example, if you purchase 5 sales samples, you will pay \$42.75 (5 games x \$6.95 per game + \$8.00 shipping) up front. Then, when placing your final order, you can subtract \$17.25 (5 games x \$3.45) from the total.
- ✓ Samples can be ordered in any quantity and may ship in an irregular envelope or carton.

\_\_\_\_\_ **Step 2:** Estimate a target number of games to sell (multiples of 64 plus any sales samples you have ordered).

\_\_\_\_\_ **Step 3:** Familiarize your group members with the *Order Sheet*.

\_\_\_\_\_ **Step 4:** Using the *Order Sheet*, your group members collect advance sales and money.

\_\_\_\_\_ **Step 5:** Collect money and consolidate orders from all group members onto one or more *Master Order Sheets*.

\_\_\_\_\_ **Step 6:** Place your final order. You can pay online with a credit card or by mailing us a money order/cashier's check. See the *Master Order Sheet* for details.

\_\_\_\_\_ **Step 7:** Group members distribute orders after shipment arrives.

*\*Legal Disclaimer: Individuals and/or Groups selling Sixteen<sup>®</sup> as a fundraiser are independent entities. They are not employees and do not and cannot act as official agents of Alpine Games, LLC. Alpine Games, LLC assumes no liability for the actions of the aforementioned Individuals and/or Groups.*